911 Inform

Financial Cost Forecast

Non Recurring Charges under the 911 Inform Project

For Implementation Services, Server build out, MLTS Integration, Floor Plan Digitization and Database Development = \$1,151,732.00

This is broken down into two milestone payments, with the first one due end of November 2022 after the initial buildout and database development has been completed. The second milestone payment is due in February 2023

- Milestone Payment 1 = \$863,799
 - Lumen Credit = (\$635,000)
 - Final Milestone Payment 1 = \$228,799
- Milestone Payment 2 = \$287,933

Monthly Recurring Charges under the 911 Inform Project

Starting in January, the Monthly Recurring Charges will begin, with three levels of pricing. As the project progresses so does the MRC.

January charges = \$28,253

February Charges = \$30,396

March Charges = \$34,677

The MRC will remain at the \$34,677 a month from March 2023 until the End of the AZNET III Contract which is September 30th 2025. There are 2 - 1 year extensions possible, bringing the contract end date to September 30th 2027

Monthly Recurring Charges under the 911 Inform Project

The monthly recurring charges will be broken out amongst the agencies based upon their Voice Seat Percentage in AZNet. This will create a dollar amount that you will be responsible for.

Example:

ADOA has 1.53% of the total number of voice seats in AZNET for the month of August, this would equal a \$531.60 charge for that month's 911 Inform MRC

Services	Payment Terms	Estimated Monthly Recurring Charges (MRC)		
Managed Services & Product Subscription	Service Term commencement Note: MRC will be adjusted at the time invoiced according to (a) above	1	\$28,253.57	
	5 weeks after Service Term commencement Note: MRC will be adjusted at the time invoiced according to (b) above	2	\$30,396.40	
	9 weeks after Service Term commencement Note: MRC will be adjusted at the time invoiced according to (c) above	3-12	\$34,677.39	
Total	Estimated MRC Payments over first 12 Months (USD)	Service Term	\$405,423.87	

Managed Services & Product Subscription	Payment Terms	Charge Type	Total Monthly Recurring Charges (MRC) \$34,677.39	
Year 2	Invoiced monthly over 12 months Service Term	MRC		
Year 3	Invoiced monthly over 12 months Service Term	\$34,677.39		
	\$832,257.36			

We will extend this out to fall in line with the AZNet Contract, if it goes to years 4 and 5.

Having a voice system that will cover these laws will be a part of the **AZNET 4 RFP** in the future.

What EIC is Doing to Help

EIC will be taking several holidays to help offset these costs as they are coming due in the middle of a Fiscal year, each holiday will offset costs by \$146,000 - *see next slide for information

Working with SIP and Voice Complete Carriers for the Long Distance Voice contract, to bring in \$6,000 a month savings as our new plan covers a larger area at a lesser per minute charge.

New TEM Vendor MRC cost reduction started in FY23

- MDSL MRC = \$49,000
- New Contract under Ventraq 7/31/22 = \$44,016
- \$4,984 monthly cost reduction

Shared Infra Carrier Cost Reduction

 Renegotiating carrier contracts to lower costs for MOE, MPLS and the State Internet Circuits.

Overview of 911 Monthly Charges and EIC Fund Allocation

TEM Invoice	911 Inform		EIC	Notes
				EIC HOLIDAY- Will Collect this money, but it will be held by the
				TEM in the State Bank and used towards the 911 Inform
Oct-22		\$	146,000	Invoices and not paid out to EIC
				EIC HOLIDAY- Will Collect this money, but it will be held by the
				TEM in the State Bank and used towards the 911 Inform
Nov-22		\$	146,000	Invoices and not paid out to EIC
Dec-22	\$ 228,799			Milestone 1 Invoice will be sent to the TEM
At this point	there will be a	sur	plus of \$63	3,201 over what was collected for EIC in the State bank after the
	,		1st l	Milestone Payment is paid.
Jan-23	\$ 28,254			1st 911 Inform MRC Invoice
				EIC HOLIDAY- Will Collect this money, but it will be held by the
				TEM in the State Bank and used towards the 911 Inform
Jan-23		\$	146,000	Invoices and not paid out to EIC
Feb-23 \$ 30,397	\$ 30,397			2nd 911 Inform MRC Invoice
				EIC HOLIDAY- Will Collect this money, but it will be held by the
				TEM in the State Bank and used towards the 911 Inform
Feb-23		\$	146,000	Invoices and not paid out to EIC
End of Febru	ary there will b	e a	surplus of	\$296,550 from what was collected for EIC in the State Bank, this
	- 12	will	go toward	s the upcoming Milestone 2 payment
March	\$ 287,933			Milestone 2 Invoice will be sent to the TEM

Thank you so much for attending the CFO meeting on Wednesday the 28th, I will be glad to answer any questions you may have. I can add some meetings over the next few weeks if anyone would like to discuss this in

more detail with me.